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# **From Subjective to Defensible:**

How Practitioners Are  
Reinventing AI Governance  
Risk Assessment

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# Introduction

SAFE presents this white paper by a recognized authority in cyber risk management, Donna Gallaher (CISSP, C|CISO, CIPP/E, CIPM, Atlanta FAIR Chapter Co-Chair).

Donna makes a compelling case that the artificial intelligence governance profession and more broadly cyber risk management practitioners need to move up from qualitative risk assessments to a quantitative approach such as FAIR, the model that powers the SAFE platform - or “risk establishing AI governance as a bureaucratic impediment rather than a strategic enabler.”

**At SAFE, we’re all in with Donna’s statement of the problem and the way forward.**

We offer a solution for AI risk that is:

- The industry’s only autonomous cyber risk quantification solution powered by Agentic AI
- Transparent, defensible, and purpose-built on open standards such as FAIR
- Automated risk aggregation with 100+ integrations out of the box
- Named a leader in third-party risk management by Liminal and Forrester.

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# Executive Summary

The artificial intelligence governance profession stands at a critical crossroads that will determine whether it becomes an effective enabler of responsible AI deployment or an impediment to necessary business innovation. This paper examines how outdated risk assessment methodologies in professional certification are creating measurable business harm and potentially undermining the very goals they seek to achieve.

Having navigated the AIGP certification process as an OpenFAIR certified practitioner and Atlanta FAIR chapter co-chair, I've documented systematic problems that extend far beyond individual certification challenges. The IAPP's reliance on ISO 31000-based qualitative risk frameworks creates examination ambiguity that rewards "utopian" theoretical responses over practical business decisions, directly contradicting their stated focus on "practical application."

The business consequences are severe and measurable. Organizations whose AI governance committees follow examination-endorsed approaches face organizational paralysis through endless committee formation, resource misallocation to repetitive analysis, erosion of business confidence in governance processes, competitive disadvantage in fast-moving markets, and significant financial impact through foregone operational efficiencies. When governance consistently delays projects that have met acceptance criteria and mitigated individual harm, it creates the greater risk it seeks to prevent.

More alarmingly, in the current "wild west" environment of AI implementation—where numerous novices with limited risk expertise are making critical deployment decisions—ineffective governance certification exacerbates rather than solves industry problems. AI governance professionals trained in subjective methodologies lack the quantitative tools needed to provide the rigorous risk analysis that can effectively guide implementation decisions and protect organizations from real harms.

The regulatory environment demands immediate alignment. The SEC requires disclosure of material impact on financial condition and results of operations for cybersecurity incidents, with companies expected to consider both qualitative and quantitative factors in materiality assessments. The NACD has endorsed quantitative methodologies for board oversight, partnering with the FAIR Institute to integrate FAIR methodology into their cybersecurity education programs. Yet the primary AI governance certification continues teaching qualitative frameworks that lack the precision necessary for these financial impact determinations.

Without correction, the profession risks establishing AI governance as a bureaucratic impediment rather than a strategic enabler. The stakes—organizational competitiveness, individual careers, and societal benefit from responsible AI deployment—demand that certification programs prepare professionals with methodologies proportional to the decisions they'll make. The FAIR Institute's quantitative risk analysis provides the objectivity and precision necessary to resolve these issues and align professional education with regulatory expectations and business needs.

# My Personal Journey:

## From Success to Systematic Problems

Early in my career, I relied heavily on the same red-yellow-green risk matrices that many organizations still use today. They seemed adequate for basic risk communication and met the requirements of various compliance frameworks. However, as I advanced into executive roles and faced increasingly sophisticated stakeholder questions, the limitations became impossible to ignore.

I've been practicing FAIR methodology for years, implementing quantitative risk analysis across multiple organizations and witnessing its transformative impact on decision-making quality. My OpenFAIR certification and role as co-chair of the Atlanta FAIR chapter reflect deep experience with quantitative risk approaches that align with SEC requirements and NACD board oversight expectations.

# Pursuing the AIGP:

## Recognizing the Critical Need for AI Governance

I chose to pursue the AIGP certification because I recognized both the critical importance of good governance and the rapid, often uncontrolled adoption of AI across industries. Having previously obtained the CIPP/E and CIPM certifications from the IAPP, I found their material to be challenging but straightforward—exactly what I expected from a leading professional certification organization. The IAPP had established itself as the gold standard for privacy professionals, and I anticipated that their entry into AI governance would maintain the same high standards of rigor and practical applicability.

# From Expectation to Disillusionment

The breakthrough in understanding the disconnect between modern risk management practice and AI governance certification came when I failed the AIGP exam despite my practical experience in risk management and business operations, along with extensive preparation from the AI Body of Knowledge. This wasn't a knowledge gap—I was familiar with all the material. The problem was the fundamental mismatch between objective, quantitative risk frameworks I use in practice and the subjective methodologies the examination expects.

Based on this experience, I've made the decision not to retake the AIGP exam until these methodological issues are addressed. The risk to organizations is simply too great. AI governance committees making decisions using the subjective criteria currently tested in the AIGP exam could be detrimental to business outcomes. When harm to individuals has been properly mitigated and technical acceptance criteria have been met, there is no valid business reason to delay the operational efficiency benefits that AI projects can provide to an organization. Yet subjective risk frameworks often lead to unnecessarily conservative decisions that serve neither stakeholder protection nor business value creation.

## The Challenge:

### When "Best" Answers Aren't Actually Best

It's difficult to highlight one's own professional failures, but I am willing to stake my professional reputation on this issue because of its critical importance. The problems I've documented with the AIGP examination process aren't just personal frustrations—they represent systemic issues that could undermine the effectiveness of AI governance as a profession. When experienced practitioners with relevant credentials struggle with certification exams not due to knowledge gaps but due to methodological misalignment, it signals a fundamental problem that requires professional community attention.

Let me be direct about the core issue I've observed through my own AIGP examination experience: when certification exams rely on subjective risk methodologies, the definition of a "best" answer becomes fundamentally problematic. After failing my second attempt at the AIGP exam, I found myself questioning not my knowledge of the material, but the underlying assumptions of the questions themselves.

Consider a hypothetical scenario similar to questions I encountered: A question might ask about the most effective approach for managing AI vendor relationships when data privacy concerns arise. Multiple answers could have merit depending on whether you prioritize legal compliance, financial risk mitigation, operational continuity, or stakeholder relations. Without objective criteria for what constitutes "best," candidates must guess which philosophical approach the test creators prefer.

Another type of question might present a scenario about implementing AI controls to address regulatory concerns, offering options ranging from comprehensive technical solutions to stakeholder engagement processes. From a quantitative risk perspective, the answer that most effectively reduces measurable financial exposure would be optimal. However, the exam might favor answers that emphasize process over measurable outcomes.

# The "Practical" vs. "Utopian" Problem and Its Business Impact

My concerns deepened when preparing for my retake. I realized that my fundamental mistake had been selecting "practical" answers rather than "utopian" ones. For example, a practice question presented a scenario where bias against a particular demographic was discovered during testing but remained within the project's defined acceptance parameters. The two viable answers were:

a) Roll out the project to other areas while allocating additional resources to determine the cause of the bias  
b) Form a stakeholder committee to reassess the model and acceptability criteria before proceeding

I can state without hesitation that option (a) represents what will happen 99% of the time in real business environments, given the investment companies have made by this point and pressure from owners and investors for results. However, option (b) is the "perfect" utopian answer and apparently the correct one for the exam.

## The Business Consequences of "Utopian" Decision-Making

This disconnect between examination "best practices" and practical business reality creates significant risks for organizations whose AI governance committees are guided by AIGP-certified professionals. When governance decisions consistently favor idealistic processes over practical risk-benefit analysis, several harmful outcomes emerge:

### Organizational Paralysis:

The tendency to form additional committees and reassess already-validated criteria leads to indefinite project delays. In competitive markets, this paralysis allows competitors who make more pragmatic risk decisions to capture market advantages while organizations following "utopian" governance models miss critical opportunities.

### Misallocation of Resources:

Repeatedly reconvening stakeholder groups and reassessing pre-established criteria diverts valuable human resources from productive activities to repetitive analysis. This is particularly costly when involving senior executives and technical experts whose time could be better spent on advancing organizational objectives.

## Erosion of Business Confidence in AI Governance:

When governance processes consistently delay projects that have met their acceptance criteria, business units begin to view AI governance as an impediment rather than an enabler. This leads to shadow AI implementations that bypass governance entirely—creating far greater risks than the original controlled deployment.

## Competitive Disadvantage:

Organizations that follow examination-endorsed approaches may find themselves consistently outpaced by competitors who make risk-informed decisions more efficiently. In the current "wild west" of AI implementation, speed to market often determines success, and governance processes that prioritize perfect consensus over informed action create strategic vulnerabilities.

## Financial Impact:

Every delay in AI implementation represents lost operational efficiency, reduced productivity, and foregone competitive advantages. When acceptance criteria have been met and individual harm has been mitigated, continued delays serve no risk management purpose but create measurable financial harm through opportunity costs.

This creates a fundamental contradiction with the IAPP's own materials, which state that candidates should focus on "practical application and not theoretical" approaches (AIGP Body of Knowledge 3 Feb 2025 v2.0.1). Yet the examination appears to reward theoretical, idealized responses over practical business decisions that would actually serve organizational stakeholders more effectively.

These examples highlight a fundamental problem: How do we define "best" when multiple answers have merit depending on the business context, risk tolerance, and stakeholder priorities? Are we optimizing for business goals, lowest risk, lowest cost, or operational efficiency?

This isn't merely an academic concern. In my role as a vCISO, I regularly present risk assessments to boards and executive teams who expect quantified, financially-expressed risk metrics. The SEC now requires public companies to disclose material impact on financial condition and results of operations for cybersecurity incidents. The National Association of Corporate Directors has endorsed quantitative risk methodologies for board oversight. Yet our primary AI governance certification still teaches and tests methodologies that would be insufficient for these real-world requirements.



# The Urgency of This Issue: AI's "Wild West" Environment

The importance of effective AI governance cannot be understated, and my concerns about certification methodology aren't merely academic—they reflect an urgent industry reality. In my executive consulting role, I've participated in numerous C-suite meetings where AI is the primary topic, and I'm consistently alarmed by the lack of risk expertise among the majority of self-proclaimed "AI experts."

We're operating in what can only be described as the "wild west" of artificial intelligence. Because developing AI products may not require the same depth of technical expertise that traditional application development demands, the industry is attracting numerous novices who have little to no concept of the potential harm that can result from non-compliance with legal requirements or inadequate protection of individuals from AI-related risks.

This is precisely the problem that the IAPP should be positioned to solve through rigorous, business-aligned AI governance certification. However, I would argue that their current approach to the AIGP exam actually exacerbates the problem by promoting risk assessment methodologies that are fundamentally disconnected from how the broader business world—including regulators, boards, and executive leadership—expects risk to be evaluated and communicated.

When AI governance professionals are trained and tested using subjective, qualitative risk frameworks, they become part of the problem rather than the solution. They lack the tools and methodological rigor needed to provide the objective, quantified risk analysis that can effectively guide AI implementation decisions and protect organizations from the very harms the IAPP seeks to prevent.

The stakes couldn't be higher. AI systems are being deployed at unprecedented scale and speed, often by teams with limited understanding of governance principles, risk management, or regulatory compliance. The AI governance professionals who should be providing expert guidance to these initiatives are instead being certified in methodologies that may actually impede their ability to deliver the sophisticated risk analysis that modern AI governance demands.

# The Deeper Issue:

## Outdated Risk Definitions in a High-Stakes Environment

The root of this examination ambiguity lies in the IAPP's adherence to ISO 31000's qualitative risk framework, which defines risk through high-medium-low ratings based on subjective assessments of impact and probability. This approach was adequate when risk management was primarily a compliance exercise, but it's insufficient for today's regulatory and business requirements—and dangerously inadequate for the current AI implementation environment.

# A Critical Example:

## When Qualitative and Quantitative Risk Assessments Diverge

Consider a scenario where an AI system used for employment screening exhibits algorithmic bias that disproportionately affects certain demographic groups. Under a traditional qualitative risk assessment, this might be rated as "high impact" to individuals and "medium likelihood" of occurrence, resulting in an overall "high risk" rating that could halt deployment indefinitely.

However, a quantitative FAIR analysis would consider the actual financial exposure: if affected individuals are unlikely to discover the bias, and even if they did, lack individual standing to sue under current employment law frameworks, the organization's financial liability might be quite limited. The expected financial loss could be significantly lower than the qualitative assessment suggests, particularly when weighed against the operational efficiency gains from AI implementation.

# The Critical Need for Balance in Human-Centric AI Governance

This creates a critical decision point that highlights why AI governance must be fundamentally human-centric while remaining practically implementable. Effective AI governance committees need comprehensive awareness of both the potential harm to individuals and society, as well as the potential financial impact on the organization. This dual perspective enables them to make informed decisions about how to best limit risks to all stakeholders.

The qualitative assessment might lead to the "utopian" response of forming committees to reassess acceptance criteria and delaying deployment indefinitely. However, this approach fails to balance human-centric concerns with practical implementation, potentially preventing beneficial AI applications from serving individuals and society. The quantitative assessment, while acknowledging the individual harm, enables more nuanced decision-making that might include proceeding with implementation while investing in bias monitoring and mitigation measures proportionate to both the individual harm and the actual financial risk.

Neither approach ignores the individual harm—both recognize it. However, only the quantitative approach provides the precision necessary for informed decision-making that balances human-centric governance with practical business considerations. When AI governance committees understand both the potential harm to individuals and the financial implications of various risk mitigation strategies, they can make decisions that better serve all stakeholders—protecting individuals while enabling beneficial AI deployment.

When AI governance professionals are trained only in qualitative methods, they lack the tools to make these sophisticated, balanced risk-informed decisions that are essential for effective human-centric AI governance.

The problems with subjective risk frameworks become particularly apparent when combined with the examination issues I've documented. When risk assessment methods lack objectivity, and examination processes lack transparency, the result is a certification program that may actually impede rather than advance effective AI governance.

Modern risk management recognizes that risk is fundamentally a financial concept: the expected dollar value of losses over a specific time period. Using the FAIR (Factor Analysis of Information Risk) methodology, risk equals Loss Event Magnitude (in dollars) multiplied by Loss Event Frequency (over time). This quantitative approach eliminates much of the subjectivity that plagues traditional risk assessment.

When risk is properly quantified, concepts like "best" become more objective. The best control or strategy is the one that provides the greatest risk reduction relative to its cost. The best contract provision is the one that most effectively transfers or mitigates quantified financial exposure. These determinations can still involve judgment, but they're grounded in measurable criteria rather than subjective color ratings.

The irony is particularly striking: the AIGP curriculum emphasizes using diverse stakeholder perspectives to avoid bias in AI governance, yet the examination process appears to reflect a single, outdated perspective on risk management that many leading organizations have moved beyond. More problematically, this outdated approach leaves certified professionals ill-equipped to provide the rigorous risk analysis needed to guide organizations through the current "wild west" of AI implementation.

# The Irony:

## IAPP's Failure to Follow Their Own AI Governance Principles

Perhaps the most troubling aspect of my AIGP examination experience is how it contradicts the very AI governance principles the certification purports to teach. This became painfully clear through my interactions with the IAPP certification team following my initial exam failure.

- **Cross-Functional Teams vs. Legal-Biased Examination**

The AIGP curriculum emphasizes the critical importance of cross-functional teams in AI governance, recognizing that effective oversight requires diverse perspectives from engineering, cybersecurity, business operations, legal, and compliance backgrounds. Yet the examination appears to be unintentionally biased toward those with legal backgrounds, as many privacy experts who contributed to the exam are attorneys and compliance professionals.

My background in engineering and cybersecurity—exactly the type of expertise the curriculum says is essential for AI governance—seemed to be a disadvantage rather than an asset in the examination context. This contradicts the fundamental principle of cross-functional collaboration that the AIGP certification claims to promote. When candidates with strong technical and risk management backgrounds struggle with an AI governance exam, it suggests the exam may be testing legal interpretation skills rather than governance competency.

- **Transparency vs. Black Box Decision-Making**

The AIGP curriculum teaches that AI systems should be transparent and explainable, particularly for high-stakes decisions. Yet IAPP's own certification process operates as a complete "black box." After failing the exam despite thorough preparation and consistently scoring over 85% on practice tests, I was provided no insight into why my answers were considered incorrect.

As I noted in my correspondence with IAPP: "Without knowing the reasons why my answers were incorrect, I am likely to miss these same questions again in a retest scenario." This lack of transparency directly contradicts the governance principles the certification teaches, creating a situation where candidates must guess at the reasoning behind "correct" answers rather than understanding the underlying principles.

- **Human Oversight vs. Automated Decisions**

The AIGP curriculum emphasizes the right to human oversight of automated decisions, particularly in high-stakes scenarios. Professional certification certainly qualifies as high-stakes, given its career impact. Yet IAPP's examination process is fully automated, with no meaningful mechanism for human review or appeal of questionable results.

This creates a particularly troubling irony: an organization teaching AI governance best practices fails to implement those same practices in their own automated systems. The principle of human oversight isn't just theoretical—it's exactly what should apply when an experienced professional with relevant credentials performs unexpectedly poorly on a certification exam.

- **Accountability vs. Shifting Responsibility**

Effective AI governance requires accountability for system outcomes and continuous improvement based on feedback. However, when I raised concerns about potential exam bias, unclear questions, and the disconnect between practice materials and actual exam content, the response was essentially to require additional payment rather than investigate potential systemic issues.

This approach contradicts the accountability principles taught in the AIGP curriculum. Organizations implementing AI systems are expected to investigate unexpected outcomes, gather stakeholder feedback, and continuously improve their systems. The same standards should apply to certification programs, particularly those teaching these very principles.

# The Regulatory and Governance Reality:

## Why This Matters Now

The business case for evolving AI governance risk assessment methodologies isn't theoretical—it's being driven by regulatory requirements and board-level expectations that are already in place:

- **SEC Cybersecurity Risk Disclosure Requirements**

Public companies must now disclose material cybersecurity incidents and describe "the material impact or reasonably likely material impact on the registrant, including its financial condition and results of operations" under the new cybersecurity disclosure rules (<https://www.sec.gov/rules/final/2023/33-11216.pdf>), building on earlier guidance that established expectations for comprehensive risk assessment (Commission Statement and Guidance on Public Company Cybersecurity Disclosures <https://www.sec.gov/files/rules/interp/2018/33-10459.pdf>). The final rule notes that companies should consider both qualitative and quantitative factors in assessing material impact, with organizations implementing AI systems facing similar disclosure expectations. Yet their governance professionals may be trained only in qualitative assessment methods that lack the precision needed for these financial impact determinations.

- **NACD Board Oversight Expectations**

The National Association of Corporate Directors has explicitly endorsed quantitative risk methodologies for effective board oversight through their cybersecurity curriculum that incorporates FAIR methodology (<https://www.nacdonline.org/cyber-risk-oversight>). Directors increasingly expect risk information that integrates with enterprise risk management frameworks and supports quantified business decisions.

- **Insurance and Financial Institution Requirements**

Major insurers and financial institutions are requiring quantified risk assessments for AI-related exposures. Traditional qualitative frameworks often prove inadequate for these sophisticated stakeholder needs.

- **Regulatory Enforcement Trends**

Enforcement actions increasingly focus on organizations' risk assessment methodologies themselves, not just their outcomes. Regulators expect demonstrable rigor in risk analysis approaches, particularly for high-impact technologies like AI systems.

These trends create a professional imperative: AI governance professionals must be equipped with risk assessment methodologies that meet the standards their organizations will face, not just the standards that were adequate in the past.

# FAIR Methodology

## The Quantitative Solution for AI Governance

The Factor Analysis of Information Risk (FAIR) methodology provides exactly the type of objective, quantifiable framework that AI governance needs. As an OpenFAIR certified professional who has implemented these approaches across multiple industries, I've witnessed their transformative impact on decision-making quality and stakeholder confidence.

## Why FAIR Aligns with AI Governance Needs:

- **Quantitative Risk Expression**

FAIR enables risk to be expressed as probable financial loss over specific time periods—exactly what SEC disclosure requirements and board oversight demand.

- **Objective Decision Criteria**

When evaluating AI governance controls or strategies, FAIR provides measurable criteria for determining what's "best" based on risk reduction value relative to cost.

- **Stakeholder Communication**

Risk information expressed in financial terms facilitates more productive conversations with executives, boards, auditors, and regulators who think in business impact terms.

- **Integration with Enterprise Risk Management**

FAIR-based assessments integrate seamlessly with existing ERM frameworks, supporting portfolio-level risk aggregation and comparison.

- **Regulatory Alignment**

The methodology directly supports the type of quantified risk disclosure that regulatory bodies increasingly expect.

- **Practical Implementation Experience**

Having implemented FAIR methodologies across Fortune 500 companies through my consulting practice, I've seen organizations make measurably better risk-informed decisions when equipped with quantitative rather than qualitative risk data.

The FAIR Institute's open standard approach ensures that these methodologies remain accessible and continuously refined by practitioners worldwide, making them ideal for incorporation into professional certification programs.

## What I've Learned from Implementing Quantitative Risk Analysis

In my consulting practice, I regularly help organizations transition from qualitative to quantitative risk assessment approaches. The transformation is consistently dramatic:

- **Board Presentations Improve:**

Instead of showing red-yellow-green heat maps that generate more questions than answers, we present probabilistic financial projections that enable informed decision-making.

- **Resource Allocation Becomes Objective:**

When every security control and AI governance measure can be evaluated in terms of risk reduction value, budget discussions become strategic rather than political.

- **Regulatory Conversations Shift:**

Compliance becomes about demonstrating due diligence through rigorous analysis rather than checking boxes on subjective frameworks.

- **Executive Engagement Increases:**

C-suite leaders who might glaze over during traditional risk presentations become engaged when presented with data they can relate to their other business decisions.



# The Path Forward for AI Governance Certification

Based on my experience with both privacy certification and quantitative risk implementation, I see several opportunities for evolution:

- **Gradual Integration:**

The IAPP could begin incorporating quantitative concepts into AIGP training while maintaining accessibility for professionals new to risk analysis.

- **Practical Application:**

Examination questions could focus on scenarios that demonstrate both qualitative and quantitative approaches, with preference given to more precise methodologies.

- **Professional Development:**

The IAPP could offer advanced modules or specializations in quantitative AI risk assessment, similar to how they've expanded privacy certification options.

- **Industry Collaboration:**

Partnership with organizations like the FAIR Institute could bring together privacy expertise with quantitative risk analysis capabilities.

# A Call to Action for the FAIR Community

The evolution of AI governance risk assessment presents both an opportunity and a responsibility for our professional community. The FAIR Institute has established quantitative risk analysis as the gold standard for sophisticated risk management and has successfully collaborated with the NACD to integrate FAIR methodology as the basis for cybersecurity risk management in their board education programs. Now we have the opportunity to ensure that the next generation of AI governance professionals is trained in methodologies that align with these established standards.

## For FAIR Institute Members:

I encourage fellow practitioners to engage with certification bodies about incorporating quantitative risk methodologies into their curricula. Our collective voice, backed by implementation experience and regulatory trends, can drive meaningful change in professional education standards. The FAIR Institute's successful collaboration with the NACD on cybersecurity education demonstrates the power of methodological leadership in professional development.

## For All Stakeholders:

The credibility of AI governance as a professional discipline depends on alignment between what we teach and what we practice. When examination questions become exercises in test-taking skills rather than demonstrations of competency, we undermine the profession's foundation.

## For the IAPP:

The organization has an opportunity to demonstrate the very AI governance principles they teach. I call on the IAPP to update their AIGP Body of Knowledge and risk methodology to incorporate quantitative risk assessment approaches that align with SEC requirements and NACD board oversight expectations. This would represent exactly the type of continuous improvement and stakeholder responsiveness that the AIGP curriculum promotes.

## Take Action:

I encourage members of the risk management community to contact the IAPP at [certification@iapp.org](mailto:certification@iapp.org) to urge them to practice what they preach by updating their curriculum to reflect modern risk assessment methodologies and implementing the transparency, accountability, and cross-functional collaboration principles they teach in their own certification processes.

This isn't about criticizing existing programs—it's about ensuring they evolve to meet the sophisticated demands of modern practice. The IAPP has shown remarkable leadership in establishing AI governance education. They now have the opportunity to demonstrate continued leadership by aligning their risk assessment methodology with the quantitative approaches that regulatory bodies and leading organizations have embraced.

The time for this evolution is now. AI governance decisions carry enormous implications for organizations and society. The professionals making those decisions deserve training in methodologies proportional to those implications.

# Conclusion

## A Test Question for the IAPP

The convergence of regulatory requirements, stakeholder expectations, and methodological advancement creates a clear imperative for evolving AI governance risk assessment approaches. The FAIR Institute has demonstrated the value of quantitative risk analysis across industries. The NACD has endorsed these methodologies for board-level decision making. The SEC requires quantified risk disclosure for public companies.

Yet our primary AI governance certification program continues to rely on qualitative frameworks that may be insufficient for these modern requirements. This misalignment serves no one—not certification candidates, not their employers, not the boards they will advise, and not the broader goal of establishing AI governance as a mature professional discipline.

## If this were an AIGP examination question, what would be the "best" answer for the IAPP?

*A major professional certification program faces criticism that its risk assessment methodology is outdated compared to regulatory expectations and industry best practices. Several certified professionals report that examination questions require "utopian" answers rather than practical business solutions. The organization teaches cross-functional collaboration but appears to have developed examinations from a single disciplinary perspective. What should the organization do?*

- a) Require additional retest fees from concerned candidates and maintain current examination structure
- b) Form a diverse stakeholder committee including quantitative risk experts, business practitioners, and regulatory specialists to review and update risk assessment methodologies in the curriculum and examination
- c) Issue statements defending current practices while making minimal adjustments to examination questions
- d) Wait for competitor certification programs to emerge before considering changes

Using the IAPP's own AI governance principles—transparency, accountability, cross-functional collaboration, and continuous improvement—the answer should be clear. Option (b) represents exactly the type of stakeholder engagement and methodological evolution that the AIGP curriculum teaches.

## The Path Forward Requires Professional Community Leadership

The evolution I'm advocating isn't radical—it's alignment. Alignment between what we teach and what regulators expect. Alignment between certification content and board-level needs. Alignment between professional education and the methodological advances our own communities have pioneered.

The FAIR Institute and NACD communities have the expertise and influence to drive this evolution. We have the responsibility to ensure that professional standards keep pace with professional needs. The AI governance professionals graduating from certification programs today will be making critical decisions that affect organizations and society for years to come.

They deserve training in methodologies proportional to those responsibilities. The organizations they serve deserve risk analysis that meets modern standards of rigor and objectivity. The profession itself deserves standards that reflect its growing sophistication and critical importance.

This is our opportunity to lead rather than follow, to establish rather than adapt, to build professional standards worthy of the critical decisions AI governance professionals will make.

The time for this evolution is now. The question is whether we'll drive it or be driven by it.

*The author invites feedback and collaboration from FAIR Institute and NACD members who share these concerns. Professional evolution requires professional community engagement, and this conversation is too important for any single voice to drive alone.*

# About the Author

As an OpenFAIR certified professional and co-chair of the Atlanta FAIR chapter, I write from the perspective of someone who has witnessed the transformative impact of quantitative risk methodologies across diverse organizations. With over two decades in cybersecurity and risk management leadership, including recognition as the 2023 ISSA Blazing Star award winner for Security Thought Leadership and induction into the CCISO Hall of Fame, my career has been dedicated to bridging theoretical frameworks with practical business needs.



I hold multiple professional certifications spanning privacy (IAPP CIPP/E, CIPM) and cybersecurity (CISSP, CCISO), giving me insight into how different professional domains approach risk assessment. Currently serving as a virtual CISO (vCISO), I work daily with organizations implementing the SEC's cybersecurity risk quantification requirements and helping boards understand risk through the lens that NACD guidance recommends.

This unique vantage point—combining FAIR methodology expertise with direct experience in AI governance certification—informs my observations about where professional education in this critical field needs to evolve.





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