## Deloitte Customer Spotlight

GE

The figures and insights that we are producing with SAFE One are defensible, relevant, and timely for our client.



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Managing Director, Deloitte

# Deloitte.

Consulting

Data Ingestion



Use Case

**FIRST PARTY** 

#### Positive Business Outcomes

Deloitte was able to use SAFE One to help their client communicate the impact of their bug bounty program in a data-driven, defensible way in language that the business could understand.

### Before Safe

Deloitte's client did not know whether they were spending too much, not enough, or the appropriate amount money on their bug bounty program. They wanted to understand whether they should continue, scale back or scale up the program to burn down risk. They were unable to communicate this in an objective and defensible way in language the resonated with leadership.

### After Safe

Deloitte used SAFE One to help their client break down the problem into targeted risk scenarios, informed by data gathered from financial statements and client SMEs, to analyze the impacts of the bug bounty program.