

# Shelter Insurance Customer Spotlight



Safe is the tool we use to share our risk story and security concerns in non-technical terms.



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Insurance

Data Ingestion



Use Case

FIRST PARTY

## Positive Outcomes

- Ability to understand and communicate top risks across Shelter's attack surface through integration with key security tools
- Ability to cost-effectively allocate spend as part of the annual budgeting process, backed by trusted metrics
- Ability to apply a risk-based context to prioritize remediation of vulnerabilities across the ecosystem

## Before Safe

Shelter used compliance as the primary measure of cyber risk, which limited its ability to gain a comprehensive and consistent understanding of its overall risk posture. The lack of data-informed operational decisions made it difficult to effectively manage cyber risk.

## After Safe

Safe One enabled Shelter with visibility of their different cyber risk scenarios. Through the power of integrations and automation of Safe One, Shelter is now able to make more dynamic, risk-informed, and data-driven decisions on investments required to manage their cyber risk. Shelter is using these insights to drive their strategic planning and operational cadence for their cyber program.